



Principal Life Insurance Company
Principal National Life Insurance Company
Members of Principal Financial Group®

Mailing Address:
Des Moines, IA 50392-0470

**Brokerage General
Agency (BGA)
Broker Expense
Allowance (BEA)
Submission Form for
Flat Expense Allowance
Program Individual
Producer Agreement**

**Who is eligible for
BEA?**

- Any individual and/or entity holding a producer contract with The Principal.

Exclusions:

- Producers holding a **Solicitor agreement (DD2018) are not eligible** for BEA. *BEA is only set up for the producer or corporation holding the contract.*

Notes:

- Total producer payout should not exceed total BGA payout for each product line.
- BEA payments include policies issued on or after the effective date of this form.
- If you have questions, call Marketer Services at 1-800-388-4793.

Directions:

1. **Choose a BEA Flat program for each product line** for which the producer is to earn expense allowance.
2. **Be sure to complete all fields** of the BEA form.
 - For audit purposes, this form must be filled out in its entirety.
 - Missing information will result in delayed processing.
3. **BGA Office Manager signature is required**
4. **Email the completed form to:** contracting@principal.com

Next Steps:

- An executed BEA Agreement will be emailed to the BGA office.